

EX-235

FOUNDED 1988

Globally recognized provider of user experience (UX) design solutions. With more than 70 enterprise customers and offices in Asia, United States, and Europe, they provide a sustainable, scalable, and systematic offering of UX design, advisory, training, and management consulting.

COMPANY OBJECTIVE



Company Sale



HEADQUARTERS

World-Wide Locations



OF EMPLOYEES

183

Management	008	
Sales & Marketing	016	
Administrative	039	
Service Delivery	104	
Software Development	008	
Human Resources	006	
Quality	002	



SERVICES

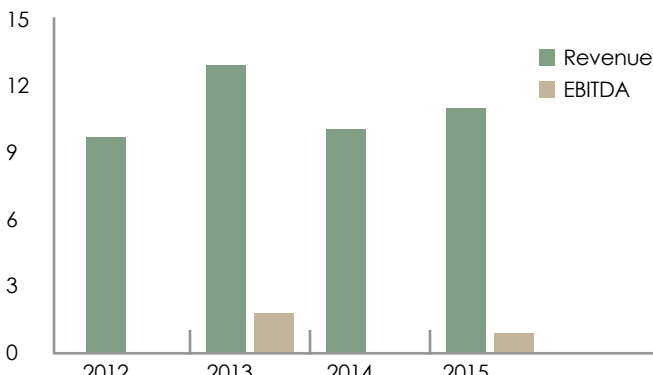


- Cloud Services
 - An extensive environment for doing large scale UX work, protected by a U.S. Patent



FINANCIALS

2012-2015E



Description (\$M)	2012	2013	2014	2015
Revenue	\$9.52	\$13.36	\$9.81	\$10.69
Gross Profit	\$4.26	\$7.55	\$4.87	\$5.52
SG&A	\$4.33	\$5.12	\$5.35	\$4.70
Adj. EBITDA	-\$0.29	\$2.59	-\$0.70	\$0.82

% BY SERVICE TYPE

Consulting	31.1%	
Staff Augmentation	29.6%	
Training	37.6%	
Product	1.7%	

RECURRING REVENUE (\$M)



GROWTH OPPORTUNITIES & STRATEGIES

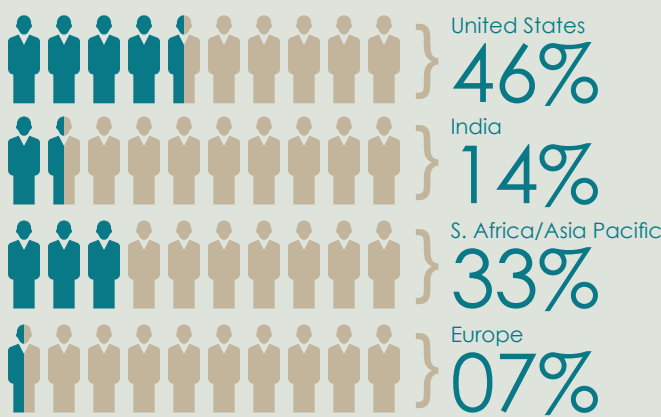
1. Continue and expand their UX agency by leveraging their IP and Indian office to focus on more advanced projects.
2. Create more mature UX practices for customers.
3. Sell the Company's software product, training, certification, and staff augmentation. Leverage unique IP and resources in India for higher margin.
4. Continue to build and expand the UX training.



INVESTMENT CONSIDERATIONS

1. The Company consistently invested profits into a growth strategy that yields a unique solution that yields a unique solution for advanced, mature and effective UX delivery. Opportunities now exist to leverage Indian resources for profitable global delivery for large scale UX projects.
2. Adding this company to a larger software delivery operation provides substantial accretive value.
3. This Company's unique practices, IP, and tools allows highly scalable operations to support 10,000 developers in 3 to 5 years.

% OF REVENUE BY REGION



CUSTOMERS BY REVENUE

TOP 10

Company #1	23.09%	
Company #2	04.99%	
Company #3	03.89%	
Company #4	02.85%	
Company #5	02.63%	
Company #6	02.52%	
Company #7	02.49%	
Company #8	02.06%	
Company #9	02.01%	
Company #10	01.58%	

Customer Retention } 56%

END USER VERTICALS



CLIENTS



CERTIFICATIONS



NEXT STEPS

To learn more about company EX-235 please execute NDA and send to Emma Sherrie. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.

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