

EX-340

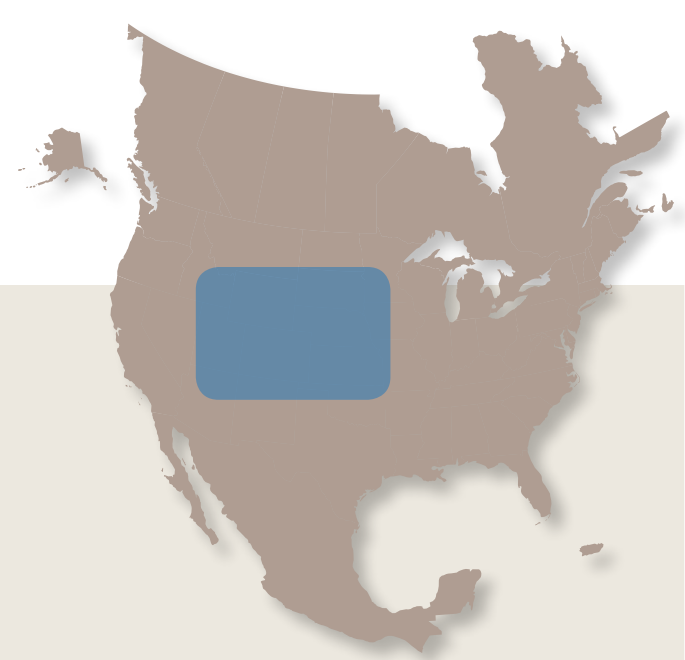
FOUNDED 2004

With more than \$5M in projected 2016 revenue, this boutique ERP and Managed Services consultancy has deep subject matter expertise and a proprietary process that improves customer operational efficiencies and reduces costs. The Company services clients throughout the U.S. and has posted steady, organic growth annually. Senior leadership and consultants are all trained and certified at the highest levels in their disciplines. The Company has been HIPAA audited and certified annually for their managed services and cloud technologies, as well as for delivery procedures. With low client and employee turnover, the business continues to receive accolades for their culture and workplace environment. The Company has the ability to scale based on the adoption of partner technologies, a proven and proprietary delivery method, and improvements made to sales and marketing.

COMPANY OBJECTIVE



Company Sale



HEADQUARTERS

Southwestern, U.S.



OF EMPLOYEES

36*

Management	02	
Sales & Marketing	02	
Accounting/Finance	01	
Professional Services*	27	
Software Development	02	
Managed Services	02	

*Consists of 16 Full-Time Multi-Year Contractors



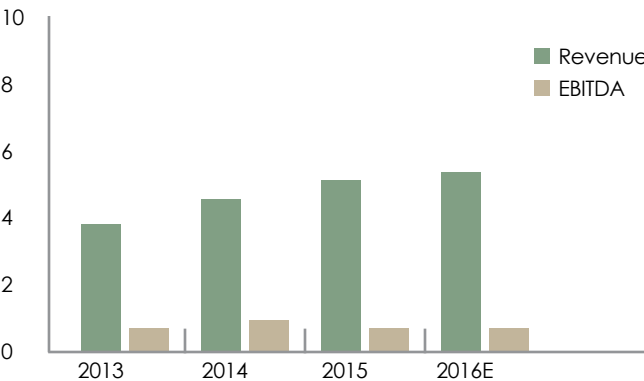
PRODUCTS AND SERVICES

- Managed Services
- ERP Implementation
- ERP Reseller
- ERP Cloud
- Microsoft
- NetSuite
- Epicor
- IQMS



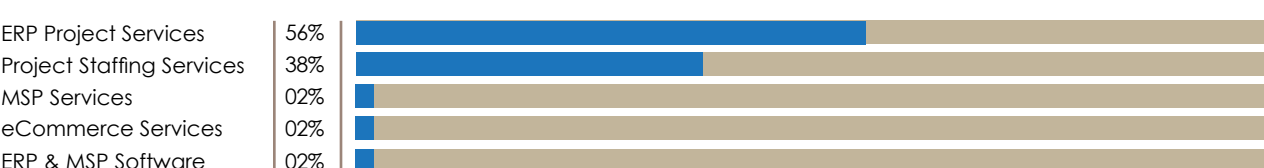
FINANCIALS

2013-2016E



Description (\$M)	2013	2014	2015	2016E
Revenue	\$3.96	\$4.45	\$5.27	\$5.39
Gross Profit	\$1.28	\$1.37	\$1.46	\$1.63
SG&A	\$0.38	\$0.49	\$0.61	\$0.80
Adj. EBITDA	\$0.73	\$0.82	\$0.74	\$0.73

% BY REVENUE TYPE



INVESTMENT CONSIDERATIONS

1. Average billing rate for Professional Services of \$180/hr.
2. Excellent management team that is stable, scalable, and prepared for a transition of ownership.
3. Proprietary ERP delivery methodology that sets a new industry standard for successful project deliveries — on time and budget.
4. Professional Services Automation (PSA) is the foundation for aggressive growth and improved sales efforts.
5. Remote delivery platform that can be rapidly expanded and scaled.
6. National footprint with seasoned staff/expertise positioning the company for continued growth.
7. Innovative company culture that is a finalist for "Company of the Year" in a state-wide association. Excellent health benefits, PTO, compensation and career development, resulting in workforce retention and attraction.
8. Represents two of the top ERP offerings, with stellar vendor relationships.
9. Cross-selling opportunities into the existing client base where the firm's credibility is unparalleled.
10. Senior leadership and consultants are all trained and certified at the highest levels in their disciplines. With an average annual turnover rate of less than 10%, most of the PS teams have collaborated on multiple projects over the years. The Company has been HIPAA audited and certified annually for their managed services and cloud technologies, as well as for delivery procedures.

CHANNEL PARTNERS



OF CUSTOMERS/RETENTION/LOCATION

35 / 95%



CUSTOMERS BY REVENUE

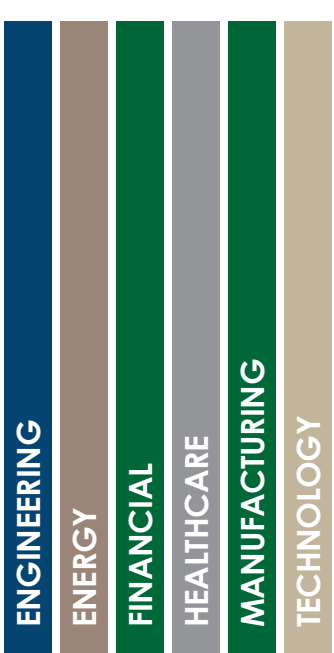
TOP 10

Company #1*	37.5%	
Company #2	14.4%	
Company #3	9.6%	
Company #4	8.4%	
Company #5	4.8%	
Company #6	2.5%	
Company #7	2.4%	
Company #8	1.9%	
Company #9	1.7%	
Company #10	1.6%	

Total
84.8%

*High concentration of the top customer has a long-standing history with the Company, and continues to show signs of high volume through 2017.

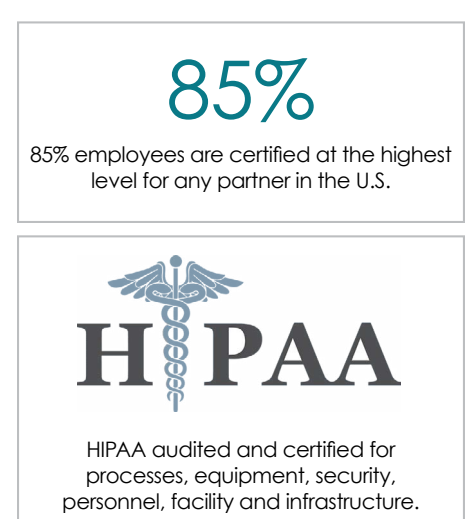
END USER VERTICALS



INDUSTRY AWARDS & RECOGNITIONS



CERTIFICATIONS



NEXT STEPS

To learn more about company EX-340 please execute NDA and send to Emma Sherrie. Our team will follow up with a mutually executed NDA and provide an introduction to the company's CEO.

